

Manfred F. R. Kets de Vries

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Current Employment

Distinguished Affiliate Professor and Director of the Center for Leadership and Development Research, ESMT European School of Management and Technology, Berlin, March 2008 – present.

Director of INSEAD Global Leadership Centre, INSEAD, Fontainebleau, 2003 – present.

Holder of the Raoul de Vitry d'Avaucourt Chair in Leadership Development, INSEAD, Fontainebleau, 1992 – present.

Four years of supervised clinical work. Psychoanalyst in private practice, 1982 – present.

Education

Psychoanalytic Training, Canadian Psychoanalytic Institute, Montreal, 1977 – 1982.
Membership granted 1982. Clinical seminars at the Canadian Psychoanalytic Institute and the Allan Memorial Institute (part of the Royal Victoria Hospital of McGill University)

DBA, Graduate School of Business Administration, Harvard University, Cambridge, 1968 – 1970.
Specialization: organizational behavior (focus on applied psychoanalysis and management policy).
Doctoral dissertation: The Entrepreneur as Catalyst of Economic and Cultural Change (dissertation committee members: Abraham Zaleznik, C. Roland Christensen, and Everett Hagen).

MBA, Graduate School of Business Administration, Harvard University, Cambridge, 1966 – 1968.

ITP Certificate (International Teacher's Programme, Graduate School of Business Administration, Harvard University, Cambridge, 1966 – 1967.

Econ. Drs., University of Amsterdam, Amsterdam, 1963 – 1966.

Teaching Certificate in Accounting and Management Control, University of Amsterdam, Amsterdam, 1965.

Candidate's Certificate in Economics, University of Amsterdam, Amsterdam, 1959 – 1963.

Past Academic Positions

INSEAD, Fontainebleau

Director of the Raoul de Vitry d'Avaucourt Chair in Human Resource Management, 1987 – 1992.

Full Professor, Organizational Behavior and Management Policy, 1984 – 1985.

Harvard University, Graduate School of Business Administration, Cambridge

Visiting Professor, responsible for the elective: Social Psychology of Management, 1983 – 1984.

European Institute of Business Administration (INSEAD), Fontainebleau

Visiting Professor, Organizational Behavior, 1982 – 1983.

Ecole des Hautes Etudes Commerciales (HEC), Montreal

Visiting Professor, Organizational Behavior and Management Policy, 1980 – 1981.

McGill University, Faculty of Management, Montreal

Full Professor, Organizational Behavior and Management Policy, 1980 – 1985.

Associate Professor, Organizational Behavior and Management Policy, 1975 – 1980. Awarded tenure: 1979.

Visiting Professor, Organizational Behavior and Management Policy, 1974 – 1975.

Harvard University, Graduate School of Business Administration, Cambridge

Research Fellow, Production and Operations Management, 1973 – 1974.

European Institute of Business Administration (INSEAD), Fontainebleau

Assistant Professor, Organizational Behavior, 1971 – 1973.

Harvard University, Graduate School of Business Administration, Cambridge

Research Fellow, Social Psychology of Management, 1969 – 1971.

Research Assistant, 1968 – 1969.

Miscellaneous Teaching

Finnish School of Technology, Euro Forum, Netherlands School of Business, Rotterdam School of Economics, Stockholm School of Economics, European Institute of Management and Technology, Berlin.

Consulting

Consultancy on strategic human resource management and organizational design and transformation with many of the leading companies in the world.

Executive development work with such organizations as ABB, Accenture, Aegon, Air Liquide, Alcan, Alcatel, Bain Consulting, Bang & Olufsen, Bonnier, BP, DMGT, L. M. Ericsson, GE Capital, Goldman Sachs, Heineken, HypoVereinsbank, Investec, KPMG, Lego, Lufthansa, McKinsey, NAB, Nokia, Novartis, Novo Nordisk, Rank Xerox, Russian Standard, SAB, Shell, SHV, Standard Bank of South Africa, Troika Dialog, Unilever, and Volvo Car Corporation.

Educating and consultancy in more than forty countries

Executive counselling/ coaching

Programme Director, INSEAD: The Challenge of Leadership: Creating Reflective Leaders

Programme Director, INSEAD: Consulting and Coaching for Change: Creating Reflective Change Agents

Professional Organizations

Society for the Advancement of Management Studies (SAMA) since 2002
Elected Fellow, The International Family Enterprise Research Academy (IFERA) since 2001
Elected Fellow, The Academy of Management since 2001
MESO: The Organization for the Integration of Micro and Macro since 1992
Member, Research Group on Leadership Practises since 1990
International Society of Political Psychology since 1988
Founding Member, International Society for the Psychoanalytic Study of Organizations (ISPSO) since 1986
Corresponding Member, Paris Psychoanalytic Society since 1986
International Psychoanalytic Association since 1982
Canadian Psychoanalytical Society since 1982
Canadian Psychological Association since 1977
American Psychological Association since 1974
Member of the Advisory Council, Hillary Institute since 2006

Editorial Services

Editorial Board Membership:

Group & Organization Management
Administration & Society
Indian Journal of Training & Development
International Journal of Human Resource Management
Leadership Quarterly
European Management Journal
Inoclastic Papers
Organizational Dynamics
Socio-Analysis
Organisational and Social Analysis
International Journal of Entrepreneurship, Lectures & Education
Organisational and Social Dynamics
Journal of World Business
International Journal of Entrepreneurship Education
International Journal of Management Practice
Strategic Direction
Cross Cultural Management: An International Journal

Reviewer

Academy of Management Journal
Academy of Management Review
Administration & Society
Administrative Science Quarterly
American Review of Public Administration
British Journal of Management
Human Relations
Journal of Management Studies
Leadership Quarterly
Organizational Dynamics
Organization Studies

Columnist

Occasional columnist *NRC/Algemeen Handelsblad* (major Dutch daily newspaper) Honors and Awards

Honors and Awards

Diploma category **Best Books for Entrepreneurs in 2006** for *The New Russian Business Leaders* published with Alpina Business Books.

International Leadership Association (ILA) Distinguished Leadership Award, presented November 2005 for his contributions to the classroom and the board room.

Distinguished Scholar Speech, Academy of Management, Consulting Division, Denver, 2002

Elected **Fellow of the Academy of Management**, 2001

2001 **Harry and Miriam Levinson Award**, Division 13, Consulting Psychology

Appointed **officer in the order of Oranje Nassau**, 1997

Received the **Critics' Choice Award** 1995 - 96 for *Life and Death in the Executive Fast Lane*

Distinguished Scholar Speech, Academy of Management, International Division, Atlanta, 1993

Received **five times the annual teaching award** (1987, 1989, 1990, 1992, 1993) teaching core course in the MBA program at INSEAD during the period 1987 - 1993; nominated for the teaching award for core courses in 1988, 1991

Taught highest rated elective, **Harvard Business School**, 1983 - 1984

Consistently named among the **two top-rated teachers** at **McGill University**, Faculty of Management, 1974 - 1985

Received the following awards for cases:

European Case of the Year Human Resource Management/Organisational Behaviour Category Award 2005 for *Alice in Wonderland: A Different Approach to Organisational Change*.

European Case of the Year Human Resource Management/Organisational Behaviour Category Award 2002 for *The House that Branson Built: Virgin's Entry into the New Millennium*.

European Case of the Year 2001 for *Banking on Change*.

European Case of the Year Human Resource Management/Organisational Behaviour Category Award 2000 for *British Petroleum: Transformational Leadership in a Transnational Organisation*.

European Case of the Year Overall Winner Award 1999 for *Branson's Virgin: The Coming of Age of a Counter-Cultural Enterprise*.

European Case of the Year Human Resource Management Category Award 1998 for *Branson's Virgin: The Coming of Age of a Counter-Cultural Enterprise*.

European Case of the Year Runner-Up Award 1996 for *Branson's Virgin: The Coming of Age of a Counter-Cultural Enterprise*.

European Foundation for Management & Development Award 1995 for *Branson's Virgin*.

European Case of the Year Award 1993 for *Carlo de Benedetti: The Builder*.

European Case of the Year Award 1991 for *Richard Branson and the Virgin Group*.

Listed in *Who's Who of the World*, *Marquis*, *Who's Who in the World*, *International Who's Who in Medicine*, *Dictionary of Business and Management Scholars and Research*, *Dictionary of International Biography*, *Who's Who in the Management Sciences*.

Featured in *The New York Times*, *The Financial Times*, *The Herald Tribune*, *The Los Angeles Times*, *The Economist*, *Fortune*, *Wall Street Journal*, *Wirtschaftswoche*, *Le Capital*, *Harper's*, and others.

Books

- Kets de Vries, Manfred F. R. (2008)
Kets de Vries on Leadership, John Wiley & Sons Ltd, forthcoming
- Kets de Vries, Manfred F. R. (2008)
Desire, Money, Happiness and Death: Musings from the Underground, John Wiley & Sons Ltd, forthcoming
- Kets de Vries, Manfred F. R. & Carlock, Randel, with Elizabeth Florent-Treacy (2007)
Family Business on the Couch: A Psychological Perspective, John Wiley & Sons Ltd., West Sussex, UK. Portuguese translation forthcoming, Artmed Editora, Brazil, Summer 2009. Arabic translation forthcoming, ArabScientific Publishers. 2008
- Kets de Vries, Manfred F. R. (2007)
Coach and Couch: The Psychology of Making Better Leaders, Palgrave Macmillan, Hampshire, UK, May 2007. Published in Japanese, May 2008, also with Palgrave Macmillan.
- Kets de Vries, Manfred F.R. (2006)
The Leader on the Couch, John Wiley & Sons Ltd. Dutch translation: **Wat Leiders Drijft: een klinische benadering van gedragsverandering in organisaties**, Amsterdam: Nieuwezijds, 2006. Estonian translation: **Lider Sohval: Kliiniline lähenemine inimeste ja organisatsioonide muutmisele**. Äripäev Raamat, Väike Vanker, Estonia, 2006. Russian translation forthcoming 2009, Best Business Books, Saint Petersburg, Russia. Rumanian translation forthcoming 2009. Finnish translation: **Johtaja Terapeutin Sohvalla: Lisää Tunneälyä Organisaatioon**, Edita Publishing Oy, Finland, 2007. Lithuanian translation forthcoming 2007, Verslo Zinios Lithuania. Polish translation forthcoming, October 2009, Wolters Kluwer Polska Sp. Z o.o., Poland.
- Kets de Vries, Manfred F.R. (2005)
The Global Executive Leadership Inventory, USA: Pfeiffer
- Kets de Vries, Manfred F.R. (2005)
Lessons on Leadership by Terror: Finding a Shaka Zulu in the Attic, London: Edward Elgar. Translated into Dutch **De Geest Van Despotisme: Shaka Zoeloe En De Psychologie Van Tirannieke Macht**, Amsterdam: Nieuwezijds.
- Kets de Vries, Manfred F.R., with Elizabeth Florent-Treacy, Konstantin Korotov and Stanislav Shekshnia (2004)
The New Russian Business Leaders, London: Edward Elgar. Translated into Russian, Mockba, 2005. Awarded the Russian Diploma Best Books for Entrepreneurs in 2006.
- Kets de Vries, Manfred F.R., and Elisabet Engellau (2004)
Are Leaders Born or Are They Made: The Case of Alexander the Great, London: Karnac Books. Translated into Dutch **Het Leiderschap Van Alexander De Grote**, Amsterdam: Nieuwezijds.
- Kets de Vries, Manfred F.R. (2002)
LeiderschapsTest -- Het interpreteren van de twaalf dimensies van leiderschap, Amsterdam: Nieuwezijds.
- Kets de Vries, Manfred F.R. (2002)
The Happiness Equation, London: Random House. *Õnne Valem: Mõtteid õnnest ja edust*, Estonia, Pegasus, December 2003. Translated into Russian, Alpina, May 2004. Translated into Hungarian as **A boldogság egyenlete: Töprengések a Boldogságról és a Sikerről**, Helikon, 2005. Translated into French. Translated into Dutch as **Het Geluk: Een Handleiding**, Amsterdam: Uitgeverij Nieuwezijds, 2000. Russian audio version published, Mann, Ivanov & Feber, Moscow, 2008. Translated into French as **L'Equation du Bonheur**, Eyrolles, Paris, 2008. Republished in English, iUniverse, 2008

Kets de Vries, Manfred F.R. (2001)

Struggling with the Demon: Perspectives on Individual and Organizational Irrationality, Connecticut: International Universities Press. Translated into Dutch as ***Worstelen met de Demon: Over Emoties. Irrationaliteit en Oonbewuste Processen in Mens en Organisatie***, Amsterdam: Uitgeverij Nieuwezijds, 1999. Translated into Italian as ***L'Organizzazione Irrazionale: La Dimensione Nascosta Del Comportamenti Organizzativi***, Milan: Raffaello Cortina Editore, 2001.

Kets de Vries, Manfred F.R. (2001)

The Leadership Mystique, London: London Financial Times Prentice-Hall. Translated into Dutch as ***Leiderschap Ontraadseld***, Amsterdam: Uitgeverij Nieuwezijds, 2001. French translation: ***Les Mystères du Leadership: Diriger, C'est vendre de l'Espoir***, Paris, Village Mondial/ Pearson Éducation, August 2002. Translated into German as ***Das Geheimnis Erfolgreicher Manager: Führen mit Charisma und emotionaler Intelligenz***: Financial Times Prentice Hall Deutschland, 2002. Translated into Estonian as ***Juhtimise Müstika: Käsiraamat inimestega töötamiseks***: Pegasus, Spring 2003. Translated into Russian: Alpina, Moscow, 2003. Traditional character Chinese translation, Pearson Publishing, Summer 2003. Chinese simplified character edition forthcoming: Jiangsu People's Publishing House of Nanjing, Summer 2003. Translated into Romanian as ***Leadership Arta Şi Măiestria de a Conduce: De la Paradigma clinică la pragmatismul schimbării***, Codecs, Bucharest, May 2006.

New, revised edition in English, July 2006, Pearson Publishing, Essex. Retranslated into French as ***La face Cachée du Leadership***, Village Mondial Pearson Education France, Paris, June 2006. Second edition translated into Romanian as ***Leadership Arta şii m iestria de a conduce: de la paradigma clinic la pragmatismul schimb. rii***, Codecs, Bucharest, August 2007. Retranslated into Dutch as ***Leiderschap Ontraadseld: Tweede Herziene Druk***, Amsterdam: Sdu Uitgevers bv, 2007. Retranslated into Russian: Alpina, Moscow, 2007. Retranslation into Chinese, People Press/Oriental Press, Beijing, Forthcoming 2009. Translation into Polish, Studio Emka Sp zoo, Warsaw, April 2008.

Kets de Vries, Manfred F.R., with Elizabeth Florent-Treacy (1999)

The New Global Leaders, San Francisco: Jossey-Bass. Translated into Dutch as ***Leiderschap van Wereldklasse***, Amsterdam: Uitgeverij Nieuwezijds, 1998. Translated into Czech as ***Noví Globální Lídři***, Praha, Management Press, 2001. Chinese translation forthcoming: Sitak Publishing Group, Taipei, Taiwan. Spanish translation forthcoming: Grupo Editorial Norma, Bogotá, Colombia. Slovak and Thai translations also forthcoming.

Kets de Vries, Manfred F.R., and Balazs, Katharina (1997)

Mentaliteitverandering in Organisaties, Amsterdam: Academic Service.

Kets de Vries, Manfred F.R., and Balazs, Katharina (1996)

De Menselijke Kant Van Reorganiseren, Schoonhoven: Academic Service.

Kets de Vries, Manfred F.R. (1996)

Family Business: Human Dilemmas in the Family Firm, London: Thomson Publishing. Translated into Dutch as ***Een Zaak Van de Familie: Menselijke Dilemma's in het Familiebedrijf***, Schoonhoven: Academic Service, 1996. Translation into Chinese forthcoming, November 2002.

Kets de Vries, Manfred F.R. (1996)

De uitdaging van het leiderschap, Schoonhoven: Academic Service.

Kets de Vries, Manfred F.R. (1995)

Life and Death in the Executive Fast Lane: Essays on Irrational Organizations and Their Leaders, San Francisco: Jossey-Bass. Translated into German as ***Leben und Sterben im Business***, Düsseldorf: Econ, 1996. Translated into Dutch as ***Leven en Dood in de Directie Kamer***, Schiedam: Scriptum 1996. Translated into Spanish as ***La Conducta del Directivo***. Bilbao: Ediciones Deusto, 1996. Translated into Korean by Korean Journalistic Information Publishing Co., 1997.

Translated into Japanese by Sogen Sha Publishers, 1998. Translated into Italian as *Vita e Morte del Manager Rampante*, Milano: Il Sole 24 Ore S.p.A., 1998.

Kets de Vries, Manfred F.R. (1993)

Leaders, Fools, and Impostors, San Francisco: Jossey-Bass. Translated into Dutch as **Leiders, Narren en Bedriegers: Essays over de Psychologie Van Het Leiderschap**, Schiedam: Scriptum, 1994. Translated into French as **Leaders, Fous et Imposteurs**, Paris: Editions Eska, 1995. Translated into Italian as **Leader, giullari e impostori: Sulla psicologia della leadership**, Milano: Raffaello Cortina Editori, 1994. Translated into Polish as **Przywodcy, Blazny I Oszusci** Centrum Kreowania Liderow, Warsaw, 1998. Translated into German as Verlag Internationale Psychoanalyse, 1998. Republished in German **Führer, Narren und Hochstapler**, Stuttgart: Klett-Cotta, 2004. Translated into Japanese, Tokyo: Sogensha Publishers, Japan UNI Agency, 2001. Republished in English iUniverse 2003

Kets de Vries, Manfred F.R. (1991)

Organizations on the Couch, San Francisco: Jossey-Bass. Translated into Dutch as **Organisaties op de divan**, Schiedam: Scriptum Books, 1993. Translation into Japanese forthcoming, Kameda Book Service, 2004

Kets de Vries, Manfred F.R., and Sidney Perzow (1991) (eds.)

Handbook of Character Studies: Psychoanalytic Explorations, New York: International Universities Press. Selected by the Behavioral Science Book Club.

Kets de Vries, Manfred F.R. (1989)

Prisoners of Leadership, New York: Wiley. Translated into Dutch as **De F-Factor: Psychologische Aspecten van het Leiderschap**, Amsterdam: Sijthoff. Translated into French as **Profession Leader**, Paris: McGraw Hill International. Translated into German as **Chef-Typen**, Wiesbaden: Gabler. Translated into Finnish as **Yritysmailman Sankarit Ja Haviajat**, Helsinki: Weilin and Goos, 1991. Translated into Indonesian. Translated into Greek, Athens, Kastaniotis Editions, 2005.

Kets de Vries, Manfred F.R., and Danny Miller (1987)

Unstable at the Top, New York: New American Library. Translated into Dutch as **Balanceren aan de Top**, Amsterdam: Sijthoff; Mentor Books paperback edition, 1989. Translated into Swedish as **Den Neurotiske Chefen**, Malmo: Liber, 1990.

Kets de Vries, Manfred F.R., and Danny Miller (1984)

The Neurotic Organization: Diagnosing and Changing Counterproductive Styles of Management, San Francisco: Jossey-Bass. Translated into French as *L'Entreprise Nevrosée*, Paris: McGraw Hill International, 1985. Translated into Dutch as **De Neurotische Organisatie**, Amsterdam: Børsen, 1987; pocket edition, 1990. Translated into Spanish as **La Organización Neurotica**, Barcelona: Clasicos del Management, Apostrofe, 1993; Mentor Books paperback edition 1988. Translated into Italian as **I'Organizzazione Neurotica**, Milano: Raefaelo Corfina, 1992. Translated into Japanese, 1994. Paperback edition, Harper & Row, 1991. Parts reprinted in *The Washington Post*, *The Globe and Mail*, *MacLeans*, *The Economist*, J. Pierce and J. Newstrom's *The Manager's Bookshelf* (Harper & Row, 1988), Gareth Morgan's *Creative Organization's Theory* (Sage, 1989), J-F Chanlat's *L' Individu dans l'organization* (Laval University Press, 1990).

Kets de Vries, Manfred F.R. (1984) (ed.)

The Irrational Executive: Psychoanalytic Explorations in Management, New York: International Universities Press.

Kets de Vries, Manfred F.R. (1980/1994)

Organizational Paradoxes: Clinical Approaches to Management, London and New York: Tavistock/Methuen. Translated into Dutch as **Raadsets in de Organisatie**, Alphen aan de Rijn: Samson, 1981, and Swedish as **Myten om det Rationella Ledarskapet**, Stockholm: Natur och Kultur, 1983. New edition, Routledge, 1994. Second Dutch edition of **Organisatie Paradoxen**,

Amsterdam: Academic Service, 1996. Republished by Tavistock Publications Limited "Classics from the Tavistock Press", London, 2001.

Zaleznik, Abraham, and Manfred F.R. Kets de Vries (1975/1985)

Power and the Corporate Mind, Boston: Houghton-Mifflin; new ed, Chicago: Bonus Books, 1985. Translated into Portuguese as **O Poder e a Mente Empresarial**, Sao Paulo: Livraria Pioneira Ediotra, 1981.

Chapters in Books

Kets de Vries, Manfred F.R. and Katharina Balazs (2008)

"Where is the Beef?: A Clinical Perspective on Organizational Consultation and Change," in *Depth View of Organizational Development*, Thomas Cummings (editor). Thousand Oaks, CA: Sage. Publications, Inc. April 2008.

Kets de Vries, Manfred F.R. (2007)

"Interview met Manfred Kets de Vries," in *Hofnar en Schatbewaarder: Tien Leiders over Executive Coaching*, Ben van Baaren; Marius Frank; Frans Gosses; Peter Idenburg; Rob Mommers (eds.), Zeist, ABC-Associatie van Business Coaches, Coaching in Leadership, 14-24.

Kets de Vries, Manfred F.R. and Elizabeth Florent-Treacy (2007) Contribution to *The International Encyclopedic of Organizational Studies* on **'Organizational Therapy'**, Steward Clegg & James Bailey (eds.), London: Sage publications , pp 1200-1203.

Kets de Vries, Manfred F.R., Randel Carlock, and Elizabeth Florent-Treacy (2007) Contribution to *The International Encyclopedic of Organizational Studies* on **'Family Business'**, Steward Clegg & James Bailey (eds.), London: Sage publications, pp 499-502.

Kets de Vries, Manfred F.R. and Katharina Balazs (2007)

"Where's the Beef: A Clinical Perspective on Organisational Consultation and Change," in *Handbook of Organizational Development*, Thomas Cummings (ed).79-95.

Kets de Vries, Manfred F.R. and Katharina Balazs (2007)

"Leadership et management des hommes," in *Mention Gestion & Management*, Guillaume de Lacoste Lareymondie (ed), Paris: Eyrolles, 197-219.

Kets de Vries, Manfred F.R. (2007)

"Interview met Manfred Kets de Vries," in *Hofnar en Schatbewaarde: Tien Leiders over Executive Coaching*, Peter Idenburg (ed.), Zeist: Associatie van Business Coaches, 14-27

Kets de Vries, Manfred F.R. (2007)

"Best Practise: Viewpoint: Manfred Kets de Vries: Analysing Organisations," in *Business: The Ultimate Resource, New Edition*, Jos Arets & Vivian Heijnen (editors). A&C Black, London, UK, 274-276.

Kets de Vries, Manfred F.R. and Katharina Balazs (2007)

"La Part d'Ombre des Dirigeants," in *Comites Executifs: Voyage au Coeur de la Dirigeance*, Frank Bournois, Jerome Duval-Hamel, Sylvie Roussillon and Jean-Louis Scaringella (eds), Paris: Eyrolles, 170-176.

Kets de Vries, Manfred F.R. (2007)

"Kennis van Geluk," in *100 Geluksversnellers*, Jos Arets & Vivian Heijnen (editors). Academic Service, The Hague, Holland.

Kets de Vries, Manfred F.R., and Danny Miller (2007)

"Narcissism and Leadership: An Object Relations Perspective," *Human Relations*, 38, 583-601,

1985 in *Leaders and the Leadership Process*, fifth edition. McGraw-Hill/ Irwin, publication November 2007

Kets de Vries, Manfred F.R. (2006)

“Dode Zielen en Levendige Organisaties,” in *Zintuigen aan Het Werk: sensitiviteit ontwikkelen binnen organisaties*, Henk Jan Hoefman & Lenette Schuijt (editors). Asoka, Rotterdam, Holland.

Kets de Vries, Manfred F.R. (2006)

“Organizational Neurosis,” in *Blackwell Encyclopedic Dictionary of Management: Organizational Behavior. 2nd Edition* Nigel Nicholson, Pino Audia, and Madan Pillutla (eds.).Oxford, Blackwell Publishing, Publication June 2006.

Kets de Vries, Manfred F.R. (2005)

“The House that Branson Built: Virgin’s Entry into the New Millenium & Teaching Note,” in *Strategy: Analysis and Practise, Text and Cases*, John McGee, Howard Thomas and David Wilson. London:McGraw-Hill, Publication June 2005.

Kets de Vries, Manfred F.R. and Katharina Balazs (2004)

“Greed, Vanity, and the Grandiosity of the CEO Character,” in *Leadership and Governance from the Inside Out*, R. Gandossy and J. Sonnenfeld (eds), New York: Wiley, 51-61

Kets de Vries, Manfred F.R. (2004)

“Dysfunctional Leadership,” in *Blackwell Encyclopedic Dictionary of OB. 2nd Edition* Nigel Nicholson, Pino Audia, and Madan Pillutla (eds.).Oxford, Blackwell Publishing, 368-373.

Kets de Vries, Manfred F.R. (2004)

“The Dark Side of Entrepreneurship,” in *Encyclopedia of Leadership* James MacGregor Burns, Geeorge Goethals, Georgia Sorenson (eds.). Great Barrington, MA, Berkshire/ Sage. Publication March 2004.

Kets de Vries, Manfred F.R. (2004)

“The Dark Side of Leadership,” in *Business, The Universe & Everything: Conversations with the World’s greatest Management Thinkers*, Stuart Cramer and Des Dearlove. Chichester: Capstone Publishing Ltd.

Kets de Vries, Manfred F.R. and Katharina Balazs (2004)

“Die Psychodynamik des Organisationswandels,” in *Psychodynamische Organisationsberatung: Konflikte und Potentiale in Veränderungsprozessen*, Mathias Lohmer, Stuttgart: Klett-Cotta, 161-197.

Kets de Vries, Manfred F.R. and Elisabet Engellau (2004)

“Organizational Dynamics in Action,” in *Conversations in Leadership: South African Perspectives*, I. Boninelli and T. Meyer, Johannesburg: Knowledge Resources.

Kets de Vries, Manfred F.R. and Katharina Balazs (2004)

“The Shadow Side of Leadership,” in *L’Encyclopédie de Dirigeance d’Entreprise*, Publication forthcoming 2004.

Kets de Vries, Manfred F.R. (2003)

“The Dark Side of Entrepreneurship,” in Volume II Individual Entrepreneurs – Psychology *Entrepreneurship: Clinical Perspectives in Business and Management*, Norris Kreuger (ed.) London, Routledge, Taylor and Francis Group.

Kets de Vries, Manfred F.R. (2002)

“The Failure Factor in Leadership,” in *Financial Times: Mastering Enterprise*, London, Pitman Publishing.

Kets de Vries, Manfred F.R. (2001)

“Leadership in Organizations,” in *International Encyclopedia of the Social & Behavioral Sciences*, Neil J. Smelser and Paul B. Baltes (eds.), Oxford: Pergamon, 8573-8578.

- Kets de Vries, Manfred F.R., and Elizabeth Florent-Treacy (2001)
“**Global Leadership from A to Z: Creating High Commitment Organizations,**” in *Organization 21C*, Subir Chowdhury (ed.), New Jersey, Financial Times/ Prentice Hall, 19-33.
- Kets de Vries, Manfred F.R. (2000)
“**Entrepreneurship: A Clinical Perspective,**” in *Entrepreneurs*, E.M (ed.). Lyon, France : Ecole de Management, 22-27.
- Kets de Vries, Manfred F.R., and Katharina Balazs (2000)
“**Die Psychodynamik des Organisationswandels,**” in *Psychodynamische Organisationsberatung: Konflikte und Potentiale in Veränderungsprozessen*, Mathias Lohmer (ed.), Stuttgart: Klett-Cotta.
- Kets de Vries, Manfred F.R. (1998)
“**Vicissitudes of Leadership,**” in *Navigating Change: How CEOs, Top Teams, and Boards Steer Transformation*, Donald C. Hambrick, David A. Nadler, and Michael L. Tushman (eds.), Boston: Harvard Business School Press.
- Kets de Vries, Manfred F.R., and Marc Cannizzo (1998)
“**Carl Zeiss Jena: Managing Catastrophe (A&B),**” in *Strategy: Process, Content, Context: An International Perspective* (2nd edition), B. De Wit and R. Meyer (eds.), London: International Thomson Business Press.
- Kets de Vries, Manfred F.R., and Robert Dick (1998)
“**Branson’s Virgin: The Coming of Age of a Counter-Cultural Enterprise,**” in *Strategy, Process, Content, Context: An International Perspective* (2nd edition), B. De Wit and R. Meyer (eds.), London: International Thomson Business Press, 930-947.
- Kets de Vries, Manfred F.R. (1997)
“**Leadership Mystique,**” in *Leadership: Classical, Contemporary, and Critical Approaches*, Keith Grint (ed.), Oxford: Oxford University Press.
- Kets de Vries, Manfred F.R. (1997)
“**Creative Rebels with a Cause,**” in *Financial Times: Mastering Enterprise*, Sue Birley and Daniel Muzyka (eds.), London: Pitman Publishing.
- Kets de Vries, Manfred F.R. (1997)
“**Richard Branson: The Enigmatic Entrepreneur,**” in *Financial Times: Mastering Enterprise*, Sue Birley and Daniel Muzyka (eds.), London: Pitman Publishing.
- Kets de Vries, Manfred F.R., and Danny Miller (1997)
“**Narcissism and Leadership: An Object Relations Perspective,**” in *Leadership: Understanding the Dynamics of Power and Influence in Organizations*, Robert P. Vecchio (ed.), Notre Dame: University of Notre Dame Press.
- Kets de Vries, Manfred F.R. (1997)
“**Leaders Who Self-Destruct: The Causes and Cures,**” in *Leadership: Understanding the Dynamics of Power and Influence in Organizations*, Robert P. Vecchio (ed.), Notre Dame: University of Notre Dame Press.
- Kets de Vries, Manfred F.R., and Katharina Balazs (1997)
“**Bang & Olufsen,**” in *Strategic Management and Business Policy* (7th edition), Thomas L. Wheelen and J. David Hunger (eds.), New York: Addison Wesley Longman.
- Kets de Vries, Manfred F.R. (1996)
Contribution to *The Blackwell Encyclopedic Dictionary of Organizational Behaviour*, Nigel Nicholson (ed.), London: Blackwell.
- Kets de Vries, Manfred F.R. (1996)
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- "The Moral Compass: Values Based Leadership at Infosys"
- "The House that Branson Built: From Counter-Culture to Corporate Culture"
- "Envy me: The Rise and Fall of Gucci"
- "Cirque du Soleil: Attaining "Extreme Creativity"
- "BP- The Transformation of a Corporate Mindset. Act Two: John Browne"
- "World Class Heroes for Russia: Olga Sloutsker and the World Class Fitness Chain"
- "Through the Looking Glass: The Stratec Collusion" (A, B & C)
- "Ruben Vardanian at the Helm of Troika Dialog"
- "Mikhail Khodorkovsky and Yukos"
- "Ice and Flame: Building a NYSE Company in Wild Russia"
- "King Lear Revisited: The Succession Conundrum at Cordia Enterprises"
- "Frontstep Russia (A + B): High-Tech Start-up and Survival in a New Time of Troubles"
- "Larry Ellison: A Samurai Warrior in Silicon Valley"
- "Roustam Tariko: Russian Entrepreneur"
- "Alice in Wonderland? A Different Approach to Organizational Change"
- "The House That Branson Built: Virgin's Entry into the New Millennium"
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"Richard Branson: The Iconoclastic Entrepreneur"
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"Percy Barnevik and ABB"
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"The Bull Market" (A), (B), (C)
Audiotape: "Clinical Perspectives on Management: Psychoanalysis for Organisations" (also in Dutch)
"Rusk"
Video: "The Leadership Challenge"
Part I: The Two Faces of Power
Part II: Organisations on the Couch (also in Dutch and French)
"Visual Systems" (A), (B)
"Carl Zeiss Jena: Managing Catastrophe"
"Johan Tobler" (A), (B)
"Refaat El-Sayed and Fermenta"
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"Valtex Inc."
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"TW" (A), (B), (C)
"Ernest Saunders and Guinness"
Video: "Ernest Saunders and Guinness"
"Hollywood in the Alps"
"The Bottema Homecoming"
"J. Edgar Hoover and the F.B.I."
"Paul Hardy" (A), (B), (C)
"The Nadia Corporation"
"Carlo De Benedetti: The Builder"
"Albert Speer and the German War Effort"
"Waterman's Francine Gomez"
Video: "Interview with Francine Gomez"
"John Ridgway's School of Adventure"
"Lawrence of Arabia"
"Andre Citroen"
"Roberto Calvi: The Man with the Eyes of Ice"
"Top-Danmark"
Video: "Top-Danmark: Managing a Strategic Turnaround"
"Eli Black & United Brands"
"The Dunor Company"
"Mallika Sarabhai: Managing Diversity"
Video: "Interview with Mallika Sarabhai"

Current Reseach Interests

My principal interest lies in the interface between psychoanalysis/dynamic psychiatry and management. Specific areas of research include leadership, organizational stress, career dynamics, entrepreneurship and family business, cross-cultural management, and the process of organizational transformation and change.

Hobbies

Fly fishing for trout and salmon, hunting, sailing, hiking, hunting, mycology, reading, film and opera, membership in the Explorers Club.