

Linus Dahlander

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Current employment

Associate Professor with tenure, April 2015–present
ESMT European School of Management and Technology, Berlin, Germany.

Visiting Professor, November 2017–present
Aarhus School of Business and Social Sciences (BSS), Aarhus University, Denmark.

KPMG Chair in Innovation, October 2013–September 2016
Associate Professor, January 2013–March 2015
Assistant Professor, 2011–2012
ESMT European School of Management and Technology, Berlin, Germany.

Education

PhD in Technology Management, Chalmers University of Technology, Gothenburg, Sweden, 2006.

BSc and MSc in Business Administration (Major in Managerial Economics and Management), Gothenburg School of Economics, Gothenburg, Sweden, 2002.

Past employment

Post Doc, Stanford University, Stanford, California, USA, 2008–2010.

Assistant Professor and Advanced Institute of Management Research Fellow, Innovation and Entrepreneurship Group, Imperial College Business School, Imperial College London, London, UK, 2006–2008.

Visiting Scholar, Stanford University, Stanford, California, USA, 2004–2005.

Corporate teaching and consulting experience

Innovation consultant: Consultancy, teaching and key note speeches on innovation and entrepreneurship for startups, multinationals as well as government organizations. 2012–now

Statistical and network consultant: Consultancy on statistical analysis and network analysis, 2008–2010.

Chalmers Advanced Management Programs, Sweden: I contributed to executive management education in innovation and technology management.

VCW, Sweden (subsidiary to NordNet): I worked for one of the largest websites in Sweden that provides information about the stock market. I was the webmaster and responsible for some projects related to the development of the platform, 2000–2001.

Affiliations and memberships

Academy of Management (TIM, OMT and Entrepreneurship divisions).

European Group of Organization Studies (EGOS).

Honors, awards, and grants

Named one of the 40 Most Outstanding MBA Professors Under 40, Poets & Quants, March 2017

Best-Paper-Award "Innovation Management" 2016, EBS Universität für Wirtschaft und Recht.

Highly Cited Researcher, Web of Knowledge.

Jürgen Hauschildt Award of the Technology, Innovation and Entrepreneurship section of the VHB - German Academic Association for Business Research for the best research publication in innovation management, 2016.

TUM Research Excellence Award of the Peter Pribilla Foundation for outstanding research in Innovation and Leadership, 2016.

Innovation Growth Lab (IGL) grant from Nesta, 2016.

Peter Curtius grant, 2016.

Darmstadt Innovation Research Best Paper Award, 2015

President's honor roll for teaching excellence in MBA, EMBA, and MIM programs: 2011, 2013, 2015, 2016 and 2017

Peter Curtius grant, 2011.

Dr Markus Wallenberg grant, 2010.

Scancor postdoctoral fellowship, chosen as the Swedish recipient of a two-year fellowship at Stanford University, Stanford, California, USA, 2008–2010.

Sweden-American foundation grant, 2009.

I contributed to winning the UK Innovation Research Centre at Imperial College London and Cambridge University, UK, 2008.

PhD thesis award from Institute for Management of Innovation and Technology, 2006.

Wallander grant from Handelsbanken, 2006.

Ernst Gerber grant, 2005.

Dr Markus Wallenberg grant, 2004.

MSc thesis award from Accenture, 2002.

Member of Nova 100: Network for Sweden's most talented students and young professionals, 2002–present.

Editorial services

Editorship:

Associate Editor, Academy of Management Journal, 2013-2016.

Editorial board:

Academy of Management Journal, 2011-

Ad hoc reviewing

Journals: Academy of Management Journal, Administrative Science Quarterly, American Sociological Review, Economics of Innovation and New Technology, European Management Review, Industry and Innovation, International Journal of Technology Management, Long Range Planning, Management Science, Organization Science, Organisation Studies, Production and Operations Management, Research Policy, and Strategic Management Journal among others.

Conferences: Academy of Management, EURAM, DRUID, Strategic Management Society

Funding agencies: National Science Foundation, and Swiss National Science Foundation

Journal publications

Bogers, M., A.-K. Zobel, A. Afuah, E. Almirall, S. Brunswicker, L. Dahlander, L. Frederiksen, A. Gawer, M. Gruber, S. Haefliger, J. Hagedoorn, D. Hilgers, K. Laursen, M. Magnusson, A. Majchrzak, I. McCarthy, K. Moeslein, S. Nambisan, F.

- Piller, A. Radziwon, C. Rossi Lamastra, J. Sims, and A. Ter Wal (2017). The open innovation research landscape: Established perspectives and emerging themes across different levels of analysis. *Industry and Innovation* 24(1): 8–40.
- Criscuolo, P., L. Dahlander, T. Grohsjean, and A. Salter (2017). Evaluating novelty: The role of panels in the selection of R&D projects. *Academy of Management Journal* 60(2): 433–460.
- Jürgen Hauschildt Award of the Technology, Innovation and Entrepreneurship section of the VHB - German Academic Association for Business Research for the best research publication in innovation management
 - Best-Paper-Award in Innovation Management awarded by European Business School.
- Dahlander, L., S. O'Mahony, and D. Gann (2016). One foot in, one foot out: How does individuals' external search breadth affect innovation outcomes? *Strategic Management Journal* 37(2): 280–302.
- Piezunka, H., and L. Dahlander (2015). Distant search, narrow attention: How crowding alters organizations' filtering of suggestions in crowdsourcing. *Academy of Management Journal* 58(3): 856–880.
- Highly cited paper according to Web of Science (top 1% of papers)
 - Darmstadt Innovation Research Best Paper Award
- Rawlings, C., D.A. McFarland, L. Dahlander, and D. Wang (2015). Streams of thought: Knowledge flows and intellectual cohesion in a multidisciplinary era. *Social Forces* 93(4): 1687–1722.
- Biancani, S., D. McFarland, and L. Dahlander (2014). The semiformal organization. *Organization Science* 25(5): 1306–1324.
- Dahlander, L., and H. Piezunka (2014). Open to suggestions: How organizations elicit suggestions through proactive and reactive attention. *Research Policy* 43(5): 812–827.
- Autio, E., L. Dahlander, and L. Frederiksen (2013). Information exposure, opportunity evaluation and entrepreneurial action: An investigation of an online user community. *Academy of Management Journal* 56(5): 1348–1371.
- Vural, O., L. Dahlander, and G. George. (2013). Collaborative benefits and coordination costs: Learning and capability development in science. *Strategic Entrepreneurship Journal* 7(2): 122–137.
- Dahlander, L. and D.A. McFarland. (2013). Ties that last: Tie formation and persistence in research collaborations over time. *Administrative Science Quarterly* 58(1):69-110.
- Dahlander, L. and L. Frederiksen (2012). The core and cosmopolitans: A relational view of innovation in user communities. *Organization Science* 23(4): 988-1007.
- Dahlander, L. and S. O'Mahony (2011). Progressing to the center: Coordinating project work. *Organization Science* 22(4): 961–979.
- Dahlander, L. and D. Gann (2010). How open is innovation? *Research Policy* 39(6): 699–709.
- Highly cited paper according to Web of Science (top 1% of papers)
 - Most downloaded paper in RP published after 2010
 - Most cited paper in RP published after 2010
- Dahlander, L. and M. Magnusson (2008). How do firms make use of communities? *Long Range Planning* 41: 629–649.
- Dahlander, L., L. Frederiksen, and F. Rullani (2008). Editorial: Online communities and open innovation. *Industry and Innovation* 15(2): 115–123.
- Special issue reprinted as a book: *Online communities and open innovation: Governance and symbolic value creation*. London: Routledge.
- Dahlander, L. (2007). Penguin in a new suit: A tale of how de novo entrants emerged to harness free and open source software communities. *Industrial and Corporate Change* 16(5): 913–943.
- Brink, J., L. Dahlander, and M. McKelvey (2007). Developing capabilities: An analysis of biotechnology in two regions in Australia and Sweden. *European Planning Studies* 15: 727–751.
- Dahlander, L. and M. W. Wallin (2006). A man on the inside: Unlocking communities as complementary assets. *Research Policy* 35(8): 1243–1259.
- Dahlander, L. and M. Magnusson (2005). Relationships between open source software companies and communities: Observations from nordic firms. *Research Policy* 34(4): 481–493.
- Dahlander, L. and M. McKelvey (2005). Who's not developing open source software? Non-users, users, and developers. *Economics of Innovation and New Technology* 14(7): 617–635.

Dahlander, L. (2005). Appropriation and appropriability in open source software. *International Journal of Innovation Management* 9(3): 259–285.

Dahlander, L. and M. McKelvey (2005). The occurrence and spatial distribution of collaboration: Biotech firms in Gothenburg, Sweden. *Technology Analysis and Strategic Management* 17(4): 409–431.

Book chapters

Alexy, O. and L. Dahlander (2013). Managing open innovation. In *The Oxford handbook of innovation management*, ed. Mark Dodgson, David M. Gann, Nelson Phillips, 442–461. Oxford: Oxford University Press.

Reports

L. Dahlander, D. Gann, and G. George (2012). Taxonomy-analytical study for the project on open collaborative projects and IP-based models (recommendation 36). Report prepared for the Committee on Development and Intellectual Property (CDIP) of the World Intellectual Property Organization (WIPO), CDIP/8/INF/7 REV.

Other publications

Dahlander, L., and S. O'Mahony (2017). A study shows how to find new ideas inside and outside the company. *Harvard Business Review*.

Criscuolo, P., L. Dahlander, T. Grohsjean, and A. Salter (2017). The biases that keep good R&D projects from getting funded and how to overcome them. *Harvard Business Review*.

Dahlander, L., and H. Piezunka (2017). Why some crowdsourcing efforts work and others don't. *Harvard Business Review*.

George, G. L. Dahlander, S. Graffin, and S. Sim (2016). From the Editors: Reputation and Status: Expanding the role of social evaluations in management research. *Academy of Management Journal* 59(1): 1–13.

van Knippenberg, D., L. Dahlander, M. Haas, and G. George (2015). From the Editors: Information, attention, and decision making. *Academy of Management Journal* 58(3): 649–657.

Dahlander, L. and H. Piezunka (2013). Geben und nehmen [Give and take]. *Harvard Business Manager* 10: 12–13.

Conference proceedings

Piezunka, H. and L. Dahlander (2015). Benevolent rejections: How organizations foster engagement and effectiveness in the external search for innovation. *Academy of Management Best Paper Proceedings*. (top 10% of papers).

Dahlander, L., S. O'Mahony, and D. Gann (2014). One foot in, one foot out: How individual search behavior affects innovation outcomes. *Academy of Management Best Paper Proceedings*. (top 10% of papers).

Dahlander, L., P. Criscuolo, and A. Salter (2009). Outside in, inside out: The impact of knowledge heterogeneity, intra- and extra- organizational ties on innovative status. *Academy of Management Best Paper Proceedings*. (top 10% of papers).

Dahlander, L. (2007). In the club: Human and social capital of leaders in free and open source software communities. *Academy of Management Best Paper Proceedings*. (top 10% of papers).

Teaching experience at business schools and universities

2011–present

ESMT Berlin:

Courses on innovation and entrepreneurship, MBA, EMBA and executive education programs

ESMT Berlin/Berlin Doctoral Program on Economics and Management Science:

Course on social and economic analysis of network.

2006–2008:

Imperial College London:

Courses on innovation, undergraduates

Applied statistics, doctoral students

2003–2005:

Chalmers University of Technology:
Innovation and strategy

Selected presentations in recent years

2017

University of Bath

2016

Stockholm School of Economics, Boston University, INSEAD, Harvard Business School, Vienna University of Economics and Business, Technical University Munich

2015

Potsdam University keynote, Academy of Management Conference, Chalmers University of Technology, Universität St. Gallen, Bocconi University, Vinnova Conference Stockholm, Imperial College Business School, Linköping University

2014

INSEAD, London Business School Sumantra Ghoshal conference. University of Hamburg THIS conference, Academy of Management annual conference

2013

London Business School, Cass Business School, Aalborg University, Ludwig-Maximilians-Universität München, Tilburg University

2012

Politecnico di Bari, Ludwig-Maximilians-Universität München, ETH Zurich, Academy of Management conference, London Business School Sumantra Ghoshal conference

2011

World Intellectual Property Organization, Stockholm School of Economics, Academy of Management conference, Aarhus School of Business, Imperial College Business School, Torino workshop on the organisation.

2010

Stanford University, Gothenburg School of Economics, Chalmers University of Technology, Science of Team Science Conference

2009

Stanford University, Sunbelt conference, Academy of Management conference

Conference organization

Co-organizer (with Lars Frederiksen and Francesco Rullani) of the track Managing Open Innovation through Online Communities at the EURAM conference 2007 in Paris, France. This resulted in a special issue in *Industry & Innovation*.

Co-organizer (with Paola Criscuolo and Ammon Salter) of a workshop on Knowledge Exchange and Networks in November 2006 at Imperial College Business School, London, UK.

Languages

English: fluent, Swedish: mother tongue, and German: basics.