

RAJSHRI JAYARAMAN

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CURRENT EMPLOYMENT

2014 – present Associate Professor of Economics with tenure, ESMT
Faculty Lead, ESMT MBA Program
2010 – 2014 Associate Professor of Economics, ESMT
2007 – 2010 Assistant Professor of Economics, ESMT

EDUCATION

2001 Ph.D., Economics, Cornell University
1995 MA, International and Development Economics, Yale University
1994 BA (Joint Honors), Economics and Finance, McGill University

PAST EMPLOYMENT

2001 – 2007 Post-Doc, Center for Economic Studies, University of Munich

PROFESSIONAL AFFILIATIONS

2016 – present Committee for Organizational Economics, German Economics
Association, Elected Member
2012 – present Human Capital and Economic Opportunity Global Working Group,
Invited Member
2011 – present Committee for Development Economics, German Economics
Association, Elected Member
2008 – present CESifo Research Network Fellow, Invited Member
2007 – present Poverty and Economic Growth Network, Invited Member
2007 – present American Economics Association, Member
2007 – present Canadian Economic Association, Member

FIELDS OF INTEREST

Development Economics, Labor Economics, Applied Econometrics

PUBLICATIONS

Anatomy of a Contract Change, 2016, (with Debraj Ray and Francis de Vericourt), *American Economic Review*, 106(2), 316-358.

Linear Social Interactions Models, 2015, (with Lawrence Blume, William Brock, and Steven Durlauf), *Journal of Political Economy*, 123(2), pp. 444-496.

The Effect of School Lunches on Primary School Enrollment: Evidence from India's Midday Meal Scheme, 2015, (with Dora Simroth), *Scandinavian Journal of Economics*, 177(4), pp. 1176-1208.

Engendered Access or Engendered Care? Evidence from a Major Indian Hospital, 2014, (with Debraj Ray and Shing-Yi Wang), *Economic and Political Weekly*, June 21.

Do Higher Costs Spur Process Innovations and Managerial Incentives? Evidence from a Natural Experiment, 2013, (with Benoit Dostie), *Journal of Economics & Management Strategy*, 22(3): 529-550.

Organizational Redesign, Information Technologies and Workplace Productivity, 2012, (with Benoit Dostie), *The B.E. Journal of Economic Analysis & Policy*, 12(1,Topics): Article 4.

What (if Any) Are the Returns to Computer Use? (with Benoit Dostie and Mathieu Trépanier), 2010, *Applied Economics*, 42(30): 3903-3912.

Determinants of School Attendance in Indian Villages, 2006, (with Benoit Dostie), *Economic Development and Cultural Change*, 54(2): 405-421.

The Signaling Role of Municipal Currency in Local Development, 2004 (with Mandar Oak) *Economica* 72(288): 597-613.

Small-scale Industry, Environmental Regulation and Poverty: The Case of Brazil, 2004, (with Peter Lanjouw), *World Bank Economic Review* 18(3): 443-464.

The Evolution of Poverty and Inequality in Indian Villages. 1999, (with Peter Lanjouw), *World Bank Research Observer* 14(1): 1-30.

WORKING PAPERS

Defaults and Donations: Evidence from a Field Experiment, 2015, (with Steffen Altmann, Armin Falk, and Paul Heidhues), CEPR Discussion Paper No. 10303.

School Feeding and Learning Achievement: Evidence from India's Midday Meal Program, 2016, (with Tanika Chakraborty), IZA Discussion Paper No. 10086.

WORK IN PROGRESS

Choosing Team Members versus Ideas: Evidence from a Field Experiment in Entrepreneurial Team Performance (with Viktorial Boss, Linus Dahlander, and Christoph Ihl).

Worker Response to Competitive Pressure

Choosing A Cause

OTHER PUBLICATIONS

Book Review of “An Economist in the Real World: The Art of Policy Making in India” by Kaushik Basu, MIT Press (2015), in *Journal of Economic Literature*, Vol. LIV (June, 2016).

Institutional microeconomics of development, 2010, (Co-edited with Timothy Besley) CESifo seminar series, Cambridge: MIT Press.

International public goods and the case for foreign aid, 1999, (with Ravi Kanbur) In *Global Public Goods*, ed. I. Kaul, I. Grunberg, and M. A. Stern, 418–435. New York, NY: Oxford University Press.

Friederiszick, H. W., G. Tseveen, R. Jayaraman, L.-H. Röller, J. Weinmann (2009). *Railway alliances in EC long-distance passenger transport: A competitive assessment post-liberalization 2010*. ESMT No. WP-109-01.

TEACHING

MBA: Fighting Poverty with Business, Business Statistics (ESMT)
EMBA: Evaluating Policy Impact (ESMT)
Executive: Economic Development, Incentives in Firms (ESMT)
BA: Development Economics (University of Munich)
PhD: Labor in Economic Development, Workshop on RCTs (Berlin Doctoral Program), Development Economics, Public Choice (University of Munich)
MIM: Statistics, Econometrics (ESMT)

Awards: President’s honor roll for teaching excellence: 2011-2016

EXTERNAL GRANTS AND AWARDS

Curtius Foundation Grant, Germany

NESTA IGL Grant, U.K.

German Research Foundation (DFG) Grant, Germany

International Growth Centre (IGC) Grant, U.K.

Social Science and Humanities Research Council (SSHRC) Grant, Canada

Research and Training Group (RTG) Grant, Germany

KfW Prize for Policy-Relevant Research (2016)

REFEREEING

American Economic Review, Journal of the European Economics Association, Games and Economic Behavior, Journal of Finance, Economic Development and Cultural Change, Journal of International Development, Management Studies, World Development, European Economic Review, ITAX, Research Policy, Empirical Economics, Management Science

RECENT SEMINARS AND CONFERENCE PRESENTATIONS

- 2016 Canadian Economics Association Development Economics Group, Goethe University Frankfurt, IGC Conference Delhi, Goettinger Schule Conference, ESPE Conference Berlin, WZB Berlin.
- 2015 WZB Philanthropy Conference, German Economics Association Development Economics Conference, Joint Conference with Georgetown.
- 2014 Bocconi University, Mannheim Economic Department, BBE Workshop, Canadian Economics Association (CEA) Conference, DIW Development Economics Seminar.
- 2013 CESifo Behavioral Economics Conference, DIW Development Economics Seminar (inaugural seminar), CEA) Conference, ISI Growth and Development Conference.
- 2012 German Economics Association (VS) Development Economics Conference, Institute for Economic Research Kyoto, University of Heidelberg, ISI Growth and Development Conference, University of Bayreuth.
- 2011 University of Namur, Paris School of Economics, Oxford University, CEA Conference, VSP Development Economics Conference, CESifo Behavioral Economics Conference, NEUDC Conference, Berlin Behavioral Economics Workshop, German Economists Abroad Conference (co-organiser).
- 2010 IFMR Chennai, University of Stockholm, Goethe University Frankfurt, CESifo Education Economics Conference, ISI Growth and Development Conference.
- 2009 Royal Economics Association Conference, Society for Labor Economists Conference, CSEF Salerno, NEUDC, CESifo Applied Microeconomic Conference.