FULL-TIME MASTER OF BUSINESS ADMINISTRATION
Change or enhance your career.

Consider working in Germany – Europe’s strongest economy.

Work at the crossroads of innovation, technology management, sustainability, and entrepreneurship.

The ESMT Berlin MBA combines all of these into a one-year, international program. Classes are designed so that you experience every course from a global perspective. All courses are structured with a mixture of lecture, case study, group and experiential learning methods. Courses are taught in conjunction with career services with a focus on soft skills development and individual coaching. The goal is to prepare you for your next career step and provide the skills necessary to navigate your entire career.

You enhance your practical experience through a hands-on consulting project during the program. Past projects include areas such as online marketplace logistics, 3D printing technology, camera learning and augmented reality implementation, corporate agility and international expansion studies, Industry 4.0, and sustainable housing initiatives. The projects take place in various industries, corporations, social enterprises, and startups.

THE MBA THAT MAKES A DIFFERENCE

- Full-time
- 12 months
- 7,000+ alumni in 40+ countries
- English
- 7-week consulting project
- 2 international seminars

FOCUS AREAS: TECHNOLOGY & INNOVATION
ENTREPRENEURSHIP
SUSTAINABLE BUSINESS

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THE 2018 CLASS PROFILE

- 68 students
- 7.5 years average work experience
- 94% international
- 30 average age
- 35% women

FOCUS AREAS:

• Technology & Innovation
• Entrepreneurship
• Sustainable Business

REGIONS REPRESENTED:

- Asia 40%
- Latin America 21%
- Europe 17%
- North America 10%
- Middle East 6%
- Africa 6%

34 COUNTRIES

- Austria
- Belgium
- Brazil
- Cameroon
- China
- Colombia
- Denmark
- Egypt
- France
- Germany
- India
- Iran
- Israel
- Italy
- Japan
- Kenya
- Lebanon
- Malaysia
- Mexico
- Nigeria
- Pakistan
- Peru
- Portugal
- Serbia
- Singapore
- South Korea
- Spain
- Switzerland
- Taiwan
- Turkey
- United States
- Vietnam

PREVIOUS STUDIES:

- 31% Engineering
- 27% Business/Management
- 19% Social Sciences
- 18% Natural Sciences
- 12% Economics

INDUSTRY SECTORS:

- 45% Consulting
- 15% Manufacturing/FMCG
- 10% Government/Non-Profit
- 10% Media/Entertainment
- 10% Financial Services
- 9% Energy/Engineering
- 9% Other
- 8% Healthcare/Pharma/Bio-Tech
- 7% Consumer Products
- 6% IT/Telecommunications

Founders and benefactors of ESMT Berlin

- Airbus Group
- Allianz
- Axel Springer
- BCG
- BDI
- BOSCH
- DAIMLER
- DHL
- E.ON
- hiyope
- IG Metall
- KPMG
- Lufthansa
- McKinsey & Company
- Munich Re
- SAP
- Siemens
- Telekom
- thyssenkrupp
- Uber
- Volkswagen
- Waymo
- Xing
The ESMT Berlin MBA is not only about business. You focus on personal
AIM (Philippines); EGADE (Mexico); FGV-EAESP (Brazil); Fudan (China);
soft skills development and learn to build successful international
experiences while receiving personalized, constructive feedback, and
at member universities world-wide. Network members include:

GLOBAL NETWORK FOR ADVANCED MANAGEMENT

During the Global Network Weeks students attend lectures and courses
including MBA Club activities and a Career Services session.

· One-on-one meetings with career coaches
· Personal branding
· Career plan development

Leadership Competence Development

· Integrated business thinking
· Managing and developing people
· Corporate finance
· Business and corporate strategy
· Strategic entrepreneurship

International field seminar
(You study business and culture firsthand during the optional
two-week field seminar. Past destinations include: China, Israel, Japan, London, South Korea, and South Africa.)

· Sustainable business electives
· Impact investing
· Sustainable energy future
· Sustainable supply chain management

Sustainable business electives

GLOBAL SUSTAINABLE BUSINESS

Every module includes courses on business ethics with links to sustain-
table business electives

- Impact investing
- Sustainable energy future
- Sustainable supply chain management

- Integate and apply new skills
- Consulting project
- Final report
- Startup challenge

LEADERSHIP & PERSONAL DEVELOPMENT

The ESMT Berlin MBA is not only about business. You focus on personal
soft skills development and learn to build successful international
team. The small class size ensures that you constantly reflect on your
experiences while receiving personalized, constructive feedback, and
sharpening leadership skills along the way.

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CAREER TRANSITIONS: THE 2017 GRADUATING CLASS

ESMT Berlin’s Career Services are fully integrated into the MBA experience. Career mapping, recruitment events, company visits, networking, master classes, individual mentoring and coaching sessions are a few of the stepping stones that provide leadership enhancing soft skills and career development. The end result allows you to achieve your goals and implement your career plan.

GRADUATES WORK IN THE FOLLOWING INDUSTRIES

Examples of Recruiting Companies Over the Last Three Years:

Accenture Interactive · Allianz · Amazon · Applause · BASF · Bayer · Beiersdorf · Boeing · Boston Consulting Group · Corning · Daimler Financial Services · Deloitte · Deutsche Bahn · Deutsche Bank · DHL · E.ON · EF · Foodora · frog · GetYourGuide · GIZ · HelloFresh · HERE · Hilti · IHS Markit · Johnson & Johnson · KPMG · Lesara · L’Oréal · Market Logic Software · MayCoach · McKinsey & Company · Microsoft · Mitsubishi · Outfitfit · Puma · PwC · Raisin · Raiskitt Benskiser · Rocket Internet · SAP · Siemens · Signavio · Software AG · Telenor · Trianel · TÜV Rheinland · Uber · Uniper · Volvo · WattX · Wayfair · Zalando · Zeiss

JOBS LOCATIONS AFTER GRADUATION

"By graduation, I had grown both professionally and personally and was ready for a leadership position. ESMT Career Services accompanied me during this transition and helped me use all that I had experienced during one of the best years of my life to land my dream job as a product manager at Amazon."

Carolina Rincon, MBA 2016
Senior Product Manager
Reviews Moderation at Amazon, Berlin

Average salary (including bonus)
Job offers 3 mo. after graduation
Changed country
Changed job function
Changed industry
Changed all three

83,616
85%
87%
75%
74%
53%

APPLICATION CRITERIA

APPLICATION REQUIREMENTS
✓ Three years of professional, postgraduate experience
✓ An undergraduate degree or equivalent professional qualification
✓ Strong GMAT or GRE and TOEFL scores or equivalent for non-native speakers
✓ Completed online application including two references
✓ Interview either in person or via Skype

KEY QUALITIES WE LOOK FOR IN APPLICANTS
International outlook, intercultural competence, responsible approach to business
Proven teamwork skills in stressful situations
Leadership potential for high-performance career growth in a global environment
Willingness to learn from others in a collegial environment
Excellent analytical skills

FINANCING YOUR MBA

ESMT Berlin’s MBA is an excellent investment in your future. The Financial Times ranks the MBA #2 globally for value for money. On average, our graduates earn more than double the tuition fees during the first year of employment following the program.

Most students fund their studies with a mix of personal funds, loans, and scholarships.

Scholarships: Supported by our 25 corporate founders, ESMT offers partial scholarships to top MBA applicants. ESMT also offers a very limited number of full tuition scholarships based on academic merit and financial need, primarily through the Kofi Annan Business Schools’ Foundation and the Allianz Scholarship Fund.

Loans: ESMT offers access to alumni-funded loans through Prodigy Finance or the unique scheme from Brain Capital.

Title IV student and GI Bill loans are available to US citizens who study at ESMT.

MBA tuition: €43,500*

* These fees include the cost of books and cases. They do not include travel to and from the optional international field seminar and Global Network exchanges.

APPLICATION PROCESS AND DEADLINES

ESMT selects a diverse, hand-picked group of MBA participants each year. Early application for admission and scholarship consideration is encouraged. We operate a rolling admissions process and applications are reviewed upon completion. The final application deadline is November 3 for non-EU applicants and December 3 for applicants holding an EU passport or coming from a country that does not require a visa to study in Germany, such as Australia, Brazil, Canada, Israel, Japan, New Zealand, South Korea, and the USA. These countries can change at any time. Please check with the German Embassy in your country for final verification.

ESMT Berlin’s MBA is accepted by the Council of American Business Schools (CABS) and the Association to Advance Collegiate Schools of Business (AACSB). It enjoys full membership in the German Association of Business Schools (GWB) and is a member of the International Council of Business Schools (ICBS). ESMT is a member of the CFA Institute Global University Partnership Program, and the Global Network for Advanced Management (GNAM), the joint educational network of the world’s leading business schools.