MASTER’S IN MANAGEMENT (MSc)

SPECIALIZE IN:

Business Analytics
Finance and Investments
Entrepreneurship and Innovation
Global and Digital Strategy
EMPLOYMENT STATISTICS AND CAREER SERVICES

Career management is an integral part of the MIM program with regular seminars built into the program. From day one you will start working to improve your CV and interview skills. By the end of the MIM program, you will better understand how to plan your job search strategy, navigate your own career path, build and activate your own networks and negotiate your desired salary.

- Average salary (including bonus): €46,494
- Job offers 3 mo. after graduation: 83%
- Graduates working in Germany: 17% (excl. Germany)
- Graduates working in Europe: 58%
- Graduates working in Asia: 10%
- Graduates working in South America: 5%
- Started their own company: 5%

EXAMPLES OF GRADUATE POSITIONS

- ALLIANZ – Graduate Program (Munich)
- DAIMLER – Risk Analyst (Stuttgart)
- EOS – Technology Consultant (Munich)
- EY – Consultant (Munich)
- HELLOFRESH – BI Analyst (Berlin, startup)
- HERE – Product Owner (Berlin)
- PWC – Energy Consultant (Munich)
- ZALANDO – Product Supply and Merchandise Planning Assistant (Berlin)

“...The learning experience at ESMT Berlin was very practical. It has expanded my horizons and motivated me to strive beyond my self-imposed limitations. I discovered my strengths and potential in areas that I had not been aware of. Theory studied in class is linked to real life business problems through simulations and internships.”

Nelly Ogonda (Kenyan) – MIM Alumna, Working at RBC I&TS Luxembourg

Founders and benefactors of ESMT

PREVIOUS STUDIES

- Business Studies 33%
- Economics 7%
- Mathematics/Natural Sciences 13%
- Other Engineering 13%
- Other 13%

THE 2016 CLASS PROFILE

- 45 STUDENTS
- 87% INTERNATIONAL
- 23 AVERAGE AGE
- 6 MONTHS AVERAGE WORK EXPERIENCE
- 29% WOMEN

COUNTRIES

- AUSTRIA
- AZERBAIJAN
- CAMEROUN
- CHILE
- CROATIA
- ECUADOR
- ESTONIA
- GEORGIA
- GERMANY
- GREECE
- INDIA
- INDONESIA
- IRAN
- ITALY
- LUXEMBOURG
- MEXICO
- NETHERLANDS
- NIGERIA
- POLAND
- PORTUGAL
- RUSSIA
- SPAIN
- TAIWAN
- TURKEY
- UNITED STATES
- VIETNAM
- ZAMBIA

GRADUATES ACCEPTED POSITIONS IN THE FOLLOWING INDUSTRIES

- Financial Services 24%
- Automobile 19%
- Consulting 14%
- E-commerce 14%
- Technology 14%
- Consumer goods 13%
- Law 10%
- Media/Entertainment 5%

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You will complete an internship of up to six months with a company. Internships may be based in Germany or abroad.

**Combined core**

Core courses I

- Judgment and decision-making
- Business economics
- Financial accounting
- Financial management and corporate finance
- Marketing management
- Competitive and corporate strategy

Core courses II

- Organizational behavior
- MARGA business simulation
- Global economy
- Entrepreneurship
- People management and leadership
- Negotiation dynamics
- Sustainable business

**Innovative management stream**

- Entrepreneurship
- People management and leadership
- Negotiation dynamics
- Sustainable business

**Quantitative business stream**

- Statistics
- Operations science & supply chain economics
- Investments
- Portfolio theory and asset pricing

**Portfolio management program (optional)**

- You will complete an internship of up to six months with a company. Internships may be based in Germany or abroad.
- Students in the quantitative business stream have the opportunity to compete in groups and actively manage a real-life portfolio over the two-year program, while being coached by experienced asset managers and faculty.
- Students with strong quantitative skills may have the opportunity to obtain a hands-on work experience in a financial leadership role.

**Soft skills**

- Seminars focusing on high-performance team building, presentation skills, leadership development and communicating in conflict situations help you develop the personal skills necessary to succeed throughout your career.

**Languages**

- You can complete language classes at our partner institution, whether German or another strategic language, to navigate global business relationships.

**Social engagement**

- In your second year you will work on a team-based social impact project with selected NGOs, social entrepreneurship ventures, or corporate responsibility offices.

**Program strengths**

- Two streams – tailored to your skills
- Four specializations
- Two streams: Innovative and quantitative
- Master of Science (MSc)
- Full-time
- 24 months
- 6 to 11 months project and work experience
The six-week Social Impact Project offers you the opportunity to serve as an economic or management consultant for a non-profit organization, a CSR department, a social for-profit organization, or an organization with specific social objectives, such as the United Nations, Siemens, Porsche, KPMG, Gazprom, Deutsche Bank, Daimler, Bosch, Boeing, Mediteo, OECD, and SOLShare.

Internship and Social Impact Project

Social Impact Project

The six-week Social Impact Project offers you the opportunity to serve as an economic or management consultant for an organization with specific social objectives, such as a nonprofit organization, a CSR department, a social entrepreneurship venture, or a social impact project of a for-profit organization.

Examples of Recent Social Impact Projects

- SOLShare – Micro-energy project in Bangladesh
- DELOITE – Assessing social innovation programs
- OECD – Measuring the cost of inaction in developing countries
- MEDITEO – Developing a mobile app for health improvement

Social Impact Project Partners:

- Allianz
- Axel Springer
- Barclays
- BOSCH
- Deutsche Bank
- Gazprom
- SAP
- Siemens
- United Nations

Internship and Social Impact Project

The MIM includes significant in-company experience. You will complete an internship in Germany or abroad. ESMT’s career services will work with you to find the right internship partner, in a global corporation, a mid-size company or a start-up. Your master’s thesis can be written in conjunction with a second internship or be completed through individual academic-based research.

Recent MIM Student Internships

- Boeing working in Market Research & Strategy Support
- Bosch working as Product Manager
- Daimler working as Risk Manager
- Deutsche Bank working as Global Trade Finance Product Manager
- Gazprom working as Investment and Market Analyst
- KPMG working in the Deal Advisory
- Porsche working in Business Development
- SAP working as Supply Chain Manager
- Siemens working as Financial Manager
- United Nations working as Program Manager

“Our experience with interns from the ESMT MIM program has been very positive! We often work with student interns, directly integrating them into projects so they learn the most, and have a good time. I have mentored masters and MBA students from various business schools and can say that the ESMT MIM interns are one step ahead.”

Marcio Kumagai – Market Research & Strategy Analyst at Boeing, MBA Alumnus 2013

Application Criteria

Application Requirements

- A first degree in any subject
- Ideally no more than 18 months of postgraduate work experience
- Strong quantitative skills for applicants to the Business Analytics and Finance & Investment specializations (GMAT or GRE is recommended and may be requested)
- TOEFL score (95 points minimum) or equivalent proof of English fluency
- Online application including two references and essays
- Individual interview in person or online

Key Qualities We Look for in Applicants

- Academic excellence
- International outlook, intercultural competency, and a responsible approach to business
- Potential for high-performance career growth in a global environment
- Willingness to learn from others
- Collegial behavior in high-stress situations

FINANCING OPTIONS

Most ESMT students fund their studies with a combination of personal funding, loans, and scholarships.

Loans

ESMT offers access to alumni-funded loans through Prodigy Finance. Candidates from over 150 countries can acquire loans for MIM tuition and living expenses.

Education Funds

Brain Capital offers students from the EU, Canada and the USA the ability to cover tuition fees and living expenses through an innovative funding scheme.

Scholarships

ESMT offers partial merit-based scholarships based on academic merit and diversity to support highly qualified candidates.

ESMT is certified by the US Department of Education to award Title IV and GI Bill loans to US citizens. Banco de Mexico partners with ESMT offering loans for Mexican students.

Internships

During your internship you may earn a monthly stipend.

Check our web site for a complete list of funding options.

Program Fees and Application Deadlines

The Master’s in Management program begins in late September. Graduates earn a Master of Science in Management degree (120 ECTS credits).

- The application rounds are:
  - Round 1: March 31
  - Round 2: May 31
  - Round 3: August 1

Applications received in earlier rounds are given priority consideration for admission and scholarships. Decisions are generally announced within four weeks of deadlines. Visit our web site to begin the online application.

MIM tuition: €25,000 (€6,250 per semester)

*Admitted applicants who submit their completed MIM application by the March 31 deadline will benefit from a €2,000 tuition reduction

The MIM tuition covers all seminars, selected teaching materials, orientation, and career support.

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ESMT Berlin  
European School of Management and Technology GmbH  
Schlossplatz 1  
10178 Berlin  

ADMISSIONS MANAGER:  
Boban Sulic  

Phone: +49 30 21231–1400  
Fax: +49 30 21231–1409  

admissions.degrees@esmt.org  
www.esmt.org/mim  

Join us:  

ESMT is accredited by: